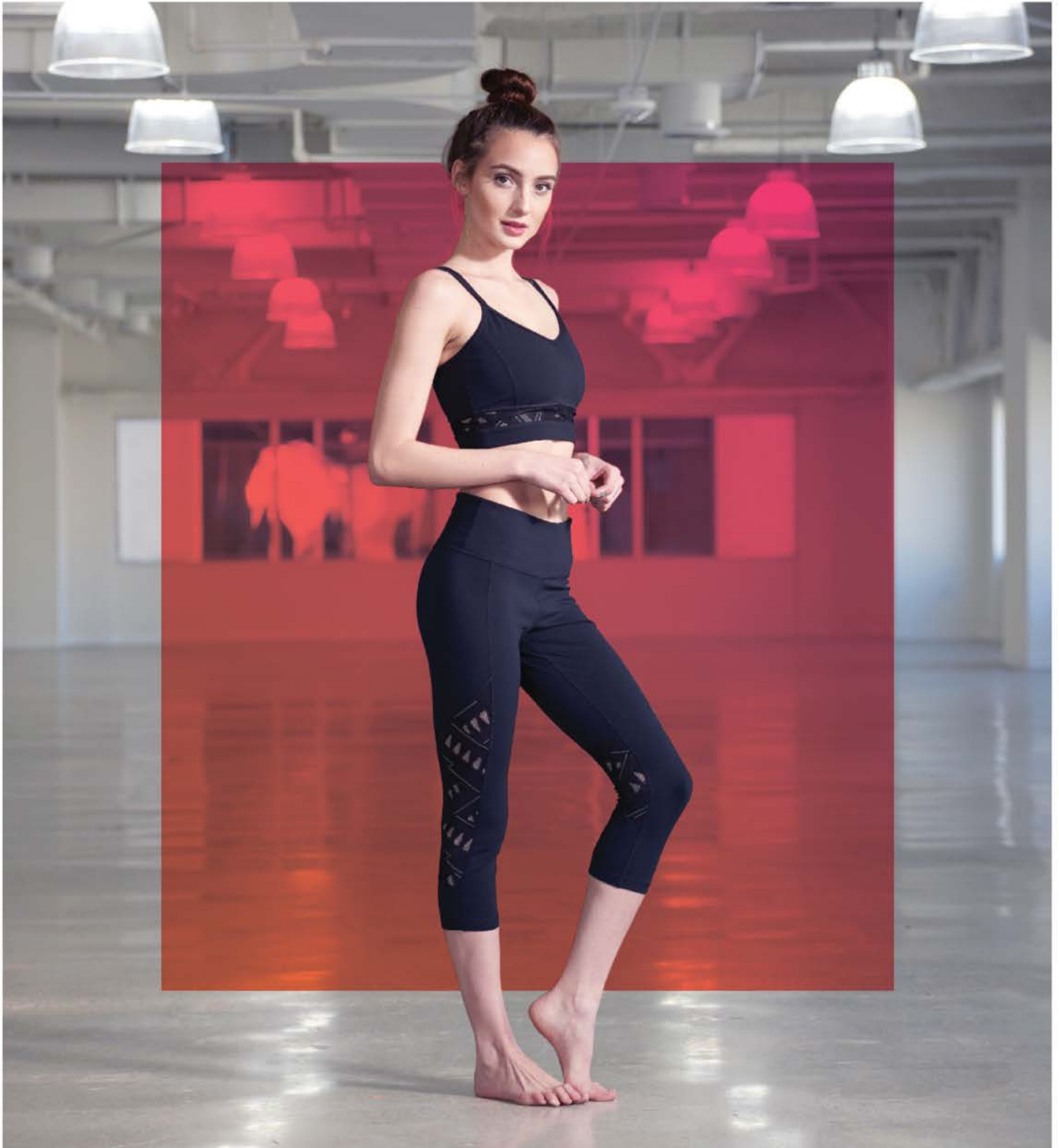


ALT

ATHLEISURE X LIFESTYLE TRADESHOW



JUN 05-07 / LA FASHION MARKET AT THE CMC
PENTHOUSE, FLOOR 13 / 9TH & MAIN. DTLA.

ALTSHOWLA.COM

ALT is the new showcase for brands inspired by the contemporary fashion & healthy-lifestyle ethos of the West Coast. The show is presented in conjunction with Los Angeles Fashion Market as the spotlight resource for active, yoga, swim, beach/resort, and intimate apparel collections.

ALT will take place at the California Market Center in the heart of downtown's fashion district to a mixed audience of fashion & lifestyle apparel buyers.

SHOW DATES & HOURS

June 5-7, 2017 | During Los Angeles Fashion Market
 Monday - Tuesday, 9AM- 5PM
 Wednesday, 9AM - 4PM



LOCATION

California Market Center (CMC)
 Penthouse, Floor 13
 110 East 9th Street
 Los Angeles CA 90079

SCREENING PROCESS: Applicants will be evaluated based on design sensibility, pricing structure, and contribution to the ALT mission. Visuals of product MUST be submitted with application (catalog, look book, current website with updated product images, line sheet, etc.), along with 100% Show fees, to be processed upon acceptance into the show.

PAYMENT: 100% payment of Show fees must accompany application for consideration. Payment is processed upon acceptance of application.

BOOTH PLACEMENT: Booth placement is at the sole discretion of Show Management.

EXHIBITOR GUIDE: Upon acceptance of your application, you will receive an Exhibitor Guide containing detailed exhibit space setup information, rental forms, shipping information, etc.

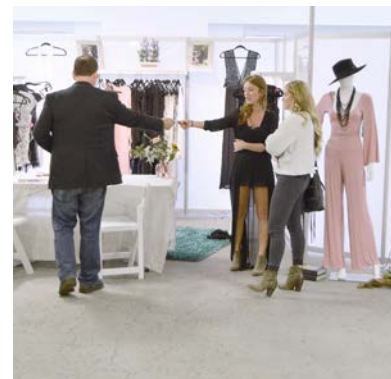
CONTACT US

Show Manager:
 Cassie Willens
cassie@cmcdtla.com
 213.630.3638

Website:
www.altshowla.com

Social Media:
 @cmcdtla

Hashtag:
 #altshowla



SAMPLING OF RETAILERS WHO CHECKED-IN AT THE MOST RECENT LA FASHION MARKET IN MARCH

A & M Sportswear, Activefever, Alo Yoga, Amazon, Ambiance, Apparel News, Ba Fashion, Ban.Do, Barbells To Bombshells, Basile Yoga, Beachbliss, Bikini Factory, Blakely B, Blue Pacific, Blue Stag, Bohemian Rose, Brentwood Country Club, Brigade La, Cabana, California Elite Sports Center, City Lights Streetwear, Clover, DC Shoes / Quiksilver Inc, Dillard's, Drift Boutique, Ecovibe Apparel, Elisa B, Emiliano Moreno, Emphatic - Fred Segal, Entyce Catalog, Evangelina Boutique, Everything But Water, Fairen Del, Fashion Club, Forever 21 Inc, Four Seasons Hotel, Beverly Wilsh, Golyta. Goods Trading Co, Grit Cycle, Hale Zen, Hansen Surfboards, Hatchett Outdoor Supply, Hobie, Hot 8 Yoga, Hyatt Regency Resort, Island Outfitters, Kai Noa Swimwear, Kaitlyn Clothing Inc, LA Apparel Buyers, LA Yoga, Largodrive, LF Stores, Lulu's Fashion Lounge, Macy's, Madam Butterfly, Main Street Traders, Marshall Retail Group / Marshall Russo, Maven Womenswear, Mission Inn Gift Shop, Modern Citizen, National Stores dba Fallas Paredes, Need Supply Co, Neiman Marcus, Newport Harbor Yacht Club, Nordstrom, Pacific Sunwear- Pac Sun, Pacific Trading Co, Paddles Up, Peppermill Hotel Casino, Poketo, Principessa Venice, Revolve Clothing, Roka Boutique, Ross Stores, Sage Brush Traders LLC, Salt Boutique, Sea + Wander, Seed Peoples Market, Simmer Hawaii, Soto, Sport 4-U International, Sportswear International, Sporty Sheek, Street Walk, Sundance General Store, Sunny Days Retail Inc, Surf Shop Box, Surfshop.com, Tara Boone, Telluride Ski & Golf Club, Telluride Trappings & Toggery, The Kindred Spirit, The Palms Golf Club, The Red Balloon, The Ritz Carlton, The Village Shop, The Yellow Canary, Therapy, This Is Jude, Tilly's, Tjx, Tucson Racquet & Fitness Club, UCLA Stores, Universal Body, University of Tahoe, Venus De Fido, Via Lago, Wendy Foster, Westfield, WGSN, Wildfang International Inc., William B + Friends, Yocisco, Yoga Six, Z Fabrique, Zappos, Zulily, and many more.



PRESS

Additionally, ALT & select exhibitors have been covered by WWD, Sportswear International, Apparel News, LA Yoga, Senken Japan and Business of Athleisure blog, to name a few.

"Time for Los Angeles market again. This time around, the City of Angels featured Select, Emerge and ALT at the California Market Center...Whitney Bissette showed their leisureie, yes, you read that right. It's a cross between leisurewear and lingerie. Their black, gauzy, see-through-meets-sweats is an interesting combination and a new perspective...Other notable brands in ALT included the bohemian Gypsy Soul and top tier yoga brand Glyder..." – Rebecca Cringean, Sportswear International

"Earlier this week, fashion and accessories companies displayed their fall collections at various showrooms and trade fairs, including ...ALT... Here are some fashion and accessories that are Ones To Watch."
–Khan Tran, WWD

"Traffic has been steady," said the team at Nux Activewear, seeing "new stores from as far away as Texas and Washington state as well as local stores from Manhattan Beach and other areas surrounding the Los Angeles area."
--Deborah Belgum, Apparel News

"The show was a great capsule sized look at what's happening in the small athleisure business segment."
--Aimee Laurel, Business of Athleisure



EXHIBIT SPACE PACKAGES

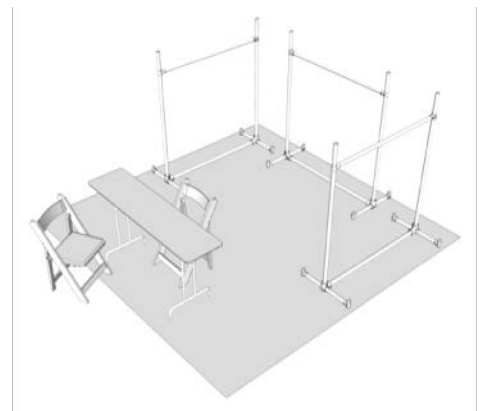
Please note that the Show Floor is presented in a new open booth format with no booth Walls designed with a contemporary, minimalist aesthetic and focus on product.

- | SIZE | RATE | FURNITURE |
|-----------|---------|---|
| 6' x 10' | \$750 | (1) 6' table, (1) single-rail pipeline clothing rack, (2) chairs |
| 10' x 10' | \$1,000 | (1) 6' table, (2) single-rail pipeline clothing racks or freestanding shelves, and (2) chairs |
| 10' x 20' | \$1,500 | (2) 6' table, (4) single-rail pipeline clothing racks or freestanding shelves, and (4) chairs |

ALL EXHIBIT SPACE PACKAGES INCLUDE:

- Company sign
- Meeting table and two chairs
- Waste basket
- Free Wi-Fi
- Show Directory
- Inbound and outbound freight handling ("drayage") within the exhibition facility. Freight handling includes delivery, storage, and return of containers, boxes, crates, etc. to and from your booth within the exhibition facility. It does not include warehouse storage fees or cost to ship, messenger, etc. your materials to and from the Show.

Additional furniture & equipment is available for rental. Information & rental forms are supplied in the Exhibitor Guide available upon acceptance of application.



RETAIL MARKETING TEAM

Our Retail Marketing Team is dedicated to growing ALT's buying audience and cultivating relationships with key buyers using various programs, including but not limited to:

- VIP-targeted Buyer incentives
- Call campaign
- In-person store & fitness studio visits
- Print mailers
- Eblasts
- Social Media promotion
- Print and digital advertising
- Cross-promotion in all LA Fashion Market marketing
- Onsite buyer perks to create buzz & enhance buyer experience

RETAILER-GROWTH PARTNERSHIP

Deadline: May 19, 2017

Send us your retailer Wish List and we will have our Retail team personally reach out to your Wish List Buyers with a show invitation & possible incentive on your behalf.

>> Contact alysa@cmcdtla.com / 213.630.3618 for more info.

COURTESY PROMOTION OF YOUR INDIVIDUAL BRAND

Deadline: May 19, 2017*

Send us your Look Book and/or Product Images for online Directory listing and promotional consideration of your individual brand on Social Media & an Eblast. Additionally, high-resolution brand images may also be used in ALT marketing & advertising. Please note use & promotion of your brand images is at the sole discretion of our Marketing team is not guaranteed. Important note: If images are received after the May 19 promotional deadline, they will not be considered.

- Online Exhibitor Web Listing on www.altshowla.com/brands.php
- #ALTShow Social Media Promotion: www.instagram.com/cmcdtla
- Send Lookbook PDF or JPGS and any questions to yvette@cmcdtla.com or call 213.630.3649
- Images: Lifestyle shots are preferred or lookbook shots on a neutral background (see examples at right from a previous eblast). All photos must be minimum 1080px wide. (If available, high-resolution, minimum 300dpi is preferred).

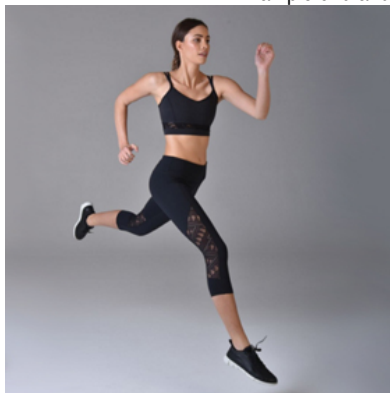
**Note: Deadline is strictly enforced. We cannot guarantee spotlight promotion of your brand if you send after this deadline.*

PREMIUM MARKETING & ADVERTISING OPPORTUNITIES

Deadline: May 19, 2017

For additional, paid Marketing & Advertising opportunities, please contact Maral at 213.630.3647 or maral@cmcdtla.com.

Example of brand images preferred and online Exhibitor Directory: www.altshowla.com



GLYDER APPAREL

Elite-level, style-conscious, fitness apparel for Yoga, Pilates & Training.



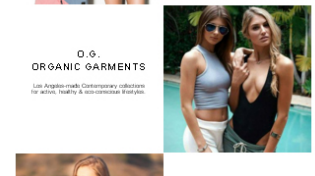
WHITNEY BISSETTE

Bohemian-inspired leisure wear & intimates based in Southern California.



SCOUT DESIGNS

Socially-conscious, unique handcrafted lifestyle collection made in Colorado.



Example: Brand Spotlights on Eblast



Example: Brand Spotlights on @cmcdtla

Look book or product images of your line and full payment must accompany application for consideration, applicable to both new and returning exhibitors. Images are used for application screening and for promotion of your brand in Show marketing. Payment is processed upon acceptance of application. Remit checks to address below.

1. COMPANY INFORMATION

This information will be used by Show Management only:

Corporate Name: _____

Street Address: _____

City: _____ State: _____ Zip Code: _____

Contact: _____ Phone: _____

Office: _____ Cell (Required): _____

Email: _____

Website: _____

Years in Business: ____ Approx. sales volume (worldwide): _____

Other exhibitions / trade shows your brand participated in during past seasons?

Please list the range of wholesale price points for your collections:

Referral Program: Who referred you? ('N' / 'A' if not applicable)

4. PRODUCT INFORMATION

- | | | |
|---------------------------------------|---|-------------------------------------|
| <input type="checkbox"/> Accessories | <input type="checkbox"/> Handbags / Totes | <input type="checkbox"/> Sandals |
| <input type="checkbox"/> Activewear | <input type="checkbox"/> Lifestyle Products | <input type="checkbox"/> Sportswear |
| <input type="checkbox"/> Eco-Friendly | <input type="checkbox"/> Made in the USA | <input type="checkbox"/> Intimates |
| <input type="checkbox"/> Footwear | <input type="checkbox"/> Resortwear | <input type="checkbox"/> Swimwear |
| <input type="checkbox"/> Men's | <input type="checkbox"/> Streetwear | |

6. SELECT A BOOTH SIZE

- 6' x 10': \$750
 10' x 10': \$1,000
 10' x 20': \$1,500

Please contact Show Management for larger or alternative sizes.

Total Amount Due: \$ _____

8. AGREEMENT:

Applicant is hereby made by the undersigned for display space at the ALT Tradeshow. It is understood that upon acceptance of this application and receipt of the non-refundable payment, this application shall become a contract between the undersigned and the California Market Center and CMC Events, Inc. Exhibitor agrees to abide by the terms of this application and the Terms & Conditions included in this application. Please read all of the Terms & Conditions as your signature below conclusively establishes that you have done so and will abide to our Terms & Conditions.

Authorized Signature: _____ Date: _____

2. DIRECTORY INFORMATION

This information will be PRINTED in the Show Directory:

Brand Name(s): _____

Address (if different from corporate address):

City: _____ State: _____ Zip Code: _____

Sales Contact: _____ Phone: _____

Sales Email: _____

3. BOOTH SIGNAGE

Please list how you would like your company signage to read:

5. IMAGES OF YOUR COLLECTION

A catalog, look book, JPEG images, or a line sheet is required from all applicants in order to complete the application process, including returning exhibitors. Images are used for both application screening and for promotion of your brand in Show Marketing once application is accepted.

Please e-mail these materials with application to Show Management: cassie@cmcdtla.com

7. PAYMENT METHOD

MAILING CHECK: Payable to **CMC Events Inc.**
Remit to: ALT Tradeshow / California Market Center
110 East 9th Street, Suite A727, Los Angeles CA 90079

CREDIT CARD
Amex, Visa or MasterCard payable to **CMC Events Inc.**

Card #: _____ Exp Date: _____ CCV: _____

Name on Card: _____

Billing Address: _____

CONTRACT TERMS & CONDITIONS

1. TEMPORARY LEASE AGREEMENT

A. This application represents a request for temporary space only in a venue promoted by California Market Center as a trade event and does not entitle the applicant to space until authorized and / or approved by show management. Show management reserves the right to refuse any and / or all applications. If an application is approved and an exhibit space assignment confirmation is sent to the approved applicant (hereafter referred to as "Exhibitor"), this application will serve as a binding contract by and between exhibitor and the California Market Center. The term of this contract shall be during the applicable show dates as specified herein.

B. This contract shall bind show management to provide event venue, exhibit space, and event promotion only. Applicant shall utilize exhibit space for meeting with previously scheduled visitor appointments and shall not hold show management liable for the quality or amount of visitors.

C. Show dates, show locations and merchandise categories are solely at show management's discretion and are subject to change or cancellation at any time.

2. SPACE ASSIGNMENTS

A. Applicants shall submit with the exhibit space application required payment due at that time based on desired location fees outlined on exhibit space application by deadlines stated on exhibit space application to assure space reservation. In the event that the exhibitor fails to pay any or all of such invoiced costs and fees in a timely manner, at its sole and exclusive discretion, show management may reassign the exhibit space to another exhibitor.

B. The method of determining space assignment shall be established by show management and may be changed from time to time without notice to exhibitors in order to accommodate what show management perceives as the best interest of the show. No rights or privileges are created for any exhibitor as a result of previous space assignments or years of participation in the show. Show management does not guarantee accommodation of type of space requested by the applicant and will reserve the right to assign space to the applicant at its own discretion. Show Management does not guarantee any specific location to the applicant and reserves the right to re-assign space to assure show continuity.

C. Space assignments or notification of application status shall be indicated on the confirmation sent to each exhibitor who submitted an exhibit space application. However, show management reserves the right to rearrange exhibitors or adjust the floor plan at the sole discretion of show management. Exhibitors will be notified of any such changes prior to show date.

D. Exhibitors shall NOT sell, transfer, assign, or sublet allotted space to a third party to occupy whole or portion of allotted space without the written consent of show management.

3. REFUNDS AND CANCELLATION POLICY

Exhibitor may cancel or withdraw from the show by providing 30 days written notice prior to show date. Show fees less 15% will then be refunded. If cancellations are made without the 30 days notice, entire payment will be forfeited. Applicant shall not hold show management liable for the quality or amount of business experienced at the show and therefore will not be refunded any fees by show management due to quality or amount of business experienced at the show.

4. SHOW HOURS POLICY

Exhibits and merchandise must remain completely intact and the exhibit space staffed during all scheduled show hours. Late arrival or early breakdown is not permitted without previous permission from show management and will subject exhibitor to a \$100 fine in addition to loss of priority consideration related to exhibit space assignment for the next show. In the event of a no-show after one hour of the show's commencement, show management has the right to use said space to suit its own convenience without any refund or credit to the absentee exhibitor.

5. DIRECTORY LISTING ERRORS AND/OR OMISSIONS

A. All information for Directory Book is taken from the exhibit space application. Any changes or additions to Directory information must be received by show management prior to Directory Deadline noted on exhibit space application.

B. Exhibitor agrees that in the event any listings, advertising or any other information in any show publication does not appear or contains errors or omissions due to the fault of show management or otherwise, California Market Center shall not be liable to exhibitor for any damages which exhibitor might incur as a result of errors or omissions.

6. SECURITY DEPOSIT & DECORATING RESTRICTIONS

A. A refundable security deposit shall be included in overall show fees and will be forfeited should any part of exhibit space receive damage by usage from contracted exhibitor or exhibitor's employees, associates, decorators, and/or subcontractors.

B. ALL displays must be freestanding. Nothing may be affixed to the walls or drapes, which includes pins, nails and hooks. Exhibitor will be financially responsible to repair any damages to the licensed premises or other areas of California Market Center caused by any misuse or neglect by you, your employees, customers, visitors or guests.

C. No displays are permitted in the halls or outside of contracted exhibit space. All exhibitors should arrange displays so they utilize only the showroom(s) / booth(s) contracted for, and in such a manner as to recognize the rights of the other exhibitors and show visitors.

D. Exhibitor must refrain from any additions, repairs or alterations of any kind or nature whatsoever to the licensed premises or other areas of the California Market Center unless authorized by show management.

E. Show Management reserves the right to restrict the use of glaring or irregular lighting and sound effects.

F. All display material must conform to fire regulations. If unsure about hazardous materials, contact show office for information.

G. Show management will provide each booth / suite with a company sign. No other signs are permitted outside your allotted space without permission from show management.

7. EXHIBIT PERSONNEL

A. Attendants, models and other employees must confine their activities to contracted exhibit space. Exhibitors and their personnel are restricted from entering into exhibit space of another exhibitor without permission from that exhibitor. At no time may anyone enter an exhibit space, which is not staffed.

B. Show management reserves the right to move or remove from the show or the California Market Center premises any exhibitor and/or its representatives or associates or exhibit at the sole discretion of show management without any refund or credit to exhibitor.

8. PROMOTING/ADVERTISING

Exhibitor shall not distribute or permit distribution of advertising or promotional materials, souvenirs or literature outside of contracted exhibit space. Modeling or soliciting is strictly prohibited outside of contracted exhibit space.

9. SHARING EXHIBIT SPACE

Sharing of exhibit space is prohibited. Any deviation from this rule must have the written approval of Show Management. A sharing fee of \$200 will apply to each exhibitor sharing space. In the event an exhibitor is recognized as sharing exhibit space without approval of Show Management, exhibitor will lose exhibit space assignment permanently.

10. INDEMNITY

Exhibitor agrees to indemnify, hold harmless, and to insure California Market Center from and against any and all loss, damage, the claim of damage, liability or expense arising out of or resulting from any theft, loss, injury or claim or injury of any nature whatsoever to either persons or property upon said premises during the term thereof, or arising from any accident or any other occurrence causing injury to any person or property whomsoever or whatsoever and due to fire or directly or indirectly to the condition of, or to the use, misuse or disuse by you or by any person or persons holding under or using the same license as you, otherwise, of the demised premises or any part thereof, or any appurtenances or equipment thereof or therein, or arising out of any failure of you in any respect to comply with any of the requirements or provisions of the agreement. You shall be liable for any damage to the building of which the demised are a part, by reason of damage to persons or property caused by moving your property in and out of the building; or by installation or removal of furniture, or caused by careless, negligent, or improper conduct of you, your servants, employees, agents, visitors, or licensees. Except for California Market Center's gross negligence or willful misconduct, exhibitor hereby releases California Market Center & its shareholders, officers, employees, agents, servants, & representatives from personal injury, property damage or other damages or injuries whatsoever suffered by exhibitor &/or its employees, invitees, guests or any person arising from or in any way related to exhibitor's use of exhibit space, & California Market Center shall be exempt for all risk or liability in connection with samples.